

EPILEPSY FLORIDA, INC.
FINANCIAL SUMMARY
YEARS ENDED JUNE 30, 2018 AND 2017

Year Ended Year Ended
June 30, 2018 June 30, 2017

SUPPORTING SERVICES PERCENTAGES:

MANAGEMENT AND GENERAL	\$ 166,593	\$ 192,814
FUNDRAISING	315,140	331,630
TOTAL SUPPORTING SERVICES	<u>481,733</u>	<u>524,444</u>
TOTAL SUPPORT AND REVENUE	<u>4,156,211</u>	<u>5,135,884</u>
SUPPORTING SERVICES PERCENT OF REVENUE	11.6%	10.2%
TOTAL EXPENSES	<u>4,241,180</u>	<u>5,108,185</u>
SUPPORTING SERVICES PERCENT OF EXPENSE	11.4%	10.3%

WHERE DO THE DOLLARS RAISED GO?

TOTAL SUPPORT AND REVENUE	4,156,211	5,135,884
PATIENT SERVICES	2,527,819	3,098,882
PREVENTION & EDUCATION SERVICES	1,231,628	1,406,570
FUNDRAISING	315,140	331,630
MANAGEMENT & GENERAL	166,593	192,814
CHANGE IN NET ASSETS	(84,969)	27,699
AS A % OF SUPPORT AND REVENUE		
PATIENT SERVICES	60.8%	60.3%
PREVENTION & EDUCATION SERVICES	29.6%	27.4%
FUNDRAISING	7.6%	6.5%
MANAGEMENT & GENERAL	4.0%	3.8%
CHANGE IN NET ASSETS	-2.0%	0.5%
	<u>100%</u>	<u>98%</u>

EXPENSES BY CATEGORY:

AS A % OF EXPENSES

PATIENT SERVICES	59.6%	60.7%
PREVENTION & EDUCATION SERVICES	29.0%	27.5%
FUNDRAISING	7.4%	6.5%
MANAGEMENT & GENERAL	3.9%	3.8%
	<u>100%</u>	<u>98%</u>

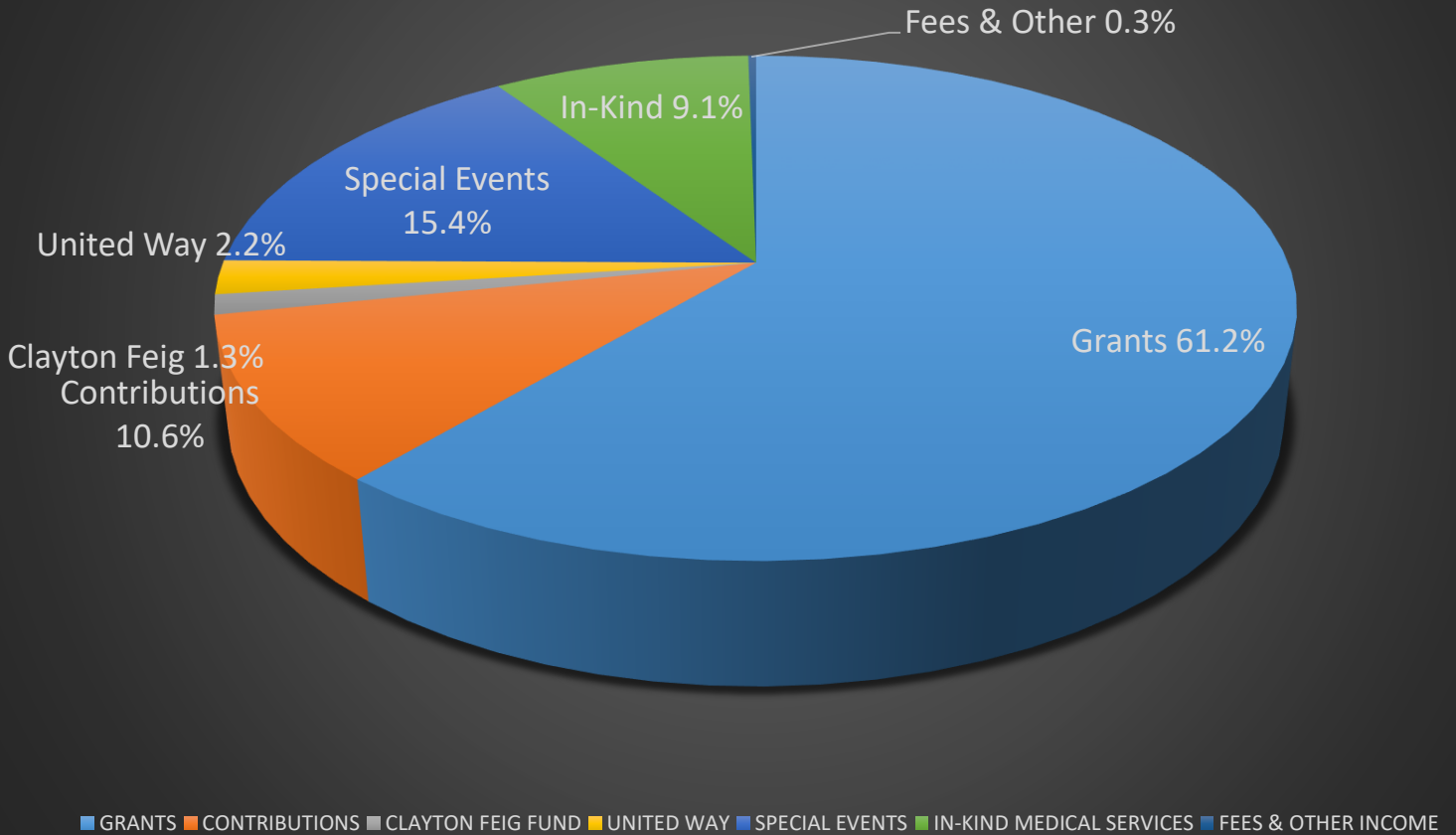
REVENUE BY CATEGORY:

GRANTS	\$ 2,541,719	\$ 3,543,521
CONTRIBUTIONS	438,787	431,209
CLAYTON FEIG FUND	52,955	50,732
UNITED WAY	90,371	88,125
SPECIAL EVENTS	641,568	577,282
IN-KIND MEDICAL SERVICES	379,364	409,064
FEES & OTHER INCOME	11,447	35,951
	<u>4,156,211</u>	<u>5,135,884</u>

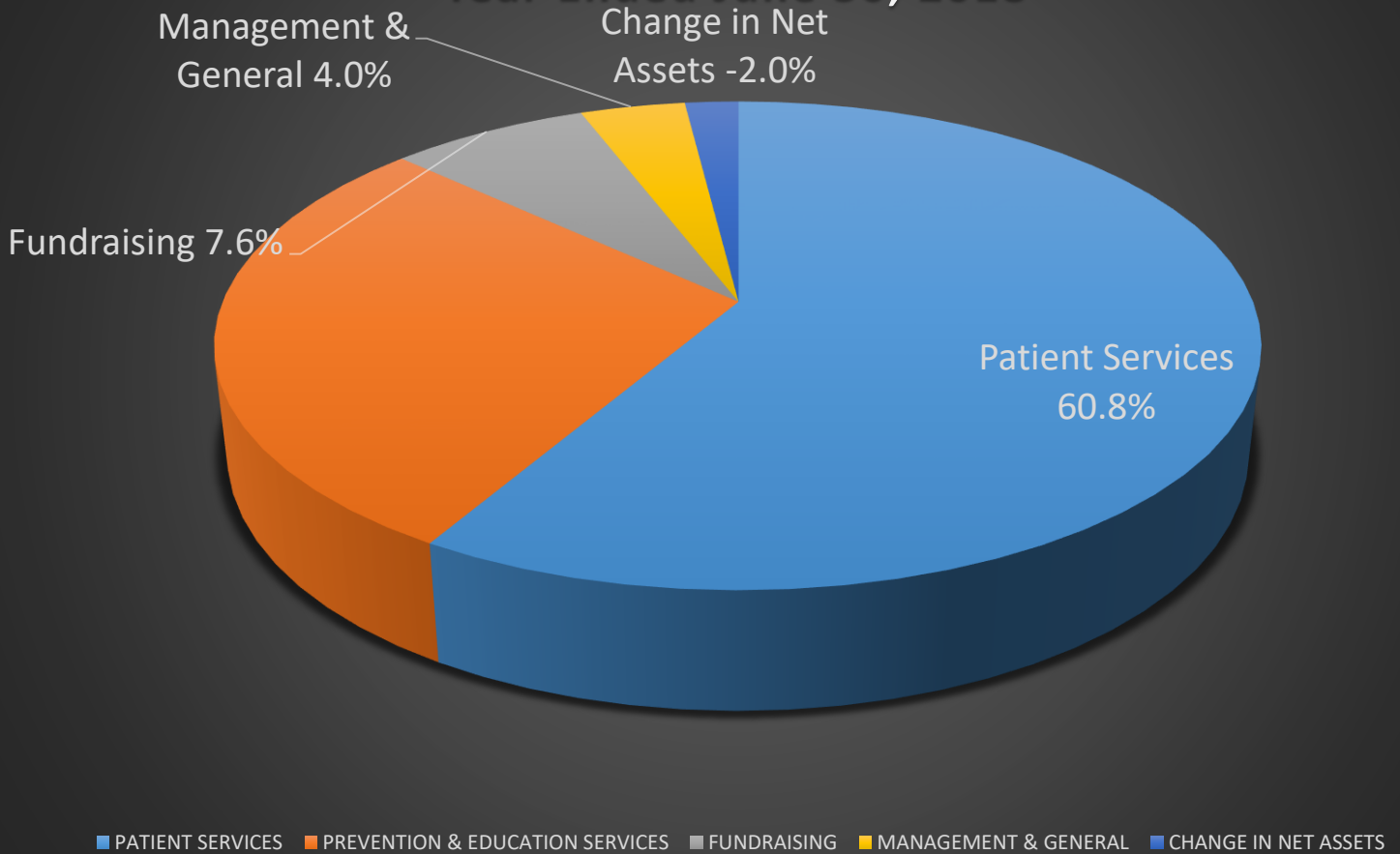
AS A % OF REVENUE

GRANTS	61.2%	69.0%
CONTRIBUTIONS	10.6%	8.4%
CLAYTON FEIG FUND	1.3%	1.0%
UNITED WAY	2.2%	1.7%
SPECIAL EVENTS	15.4%	11.2%
IN-KIND MEDICAL SERVICES	9.1%	8.0%
FEES & OTHER INCOME	0.3%	0.7%
	<u>100%</u>	<u>100%</u>

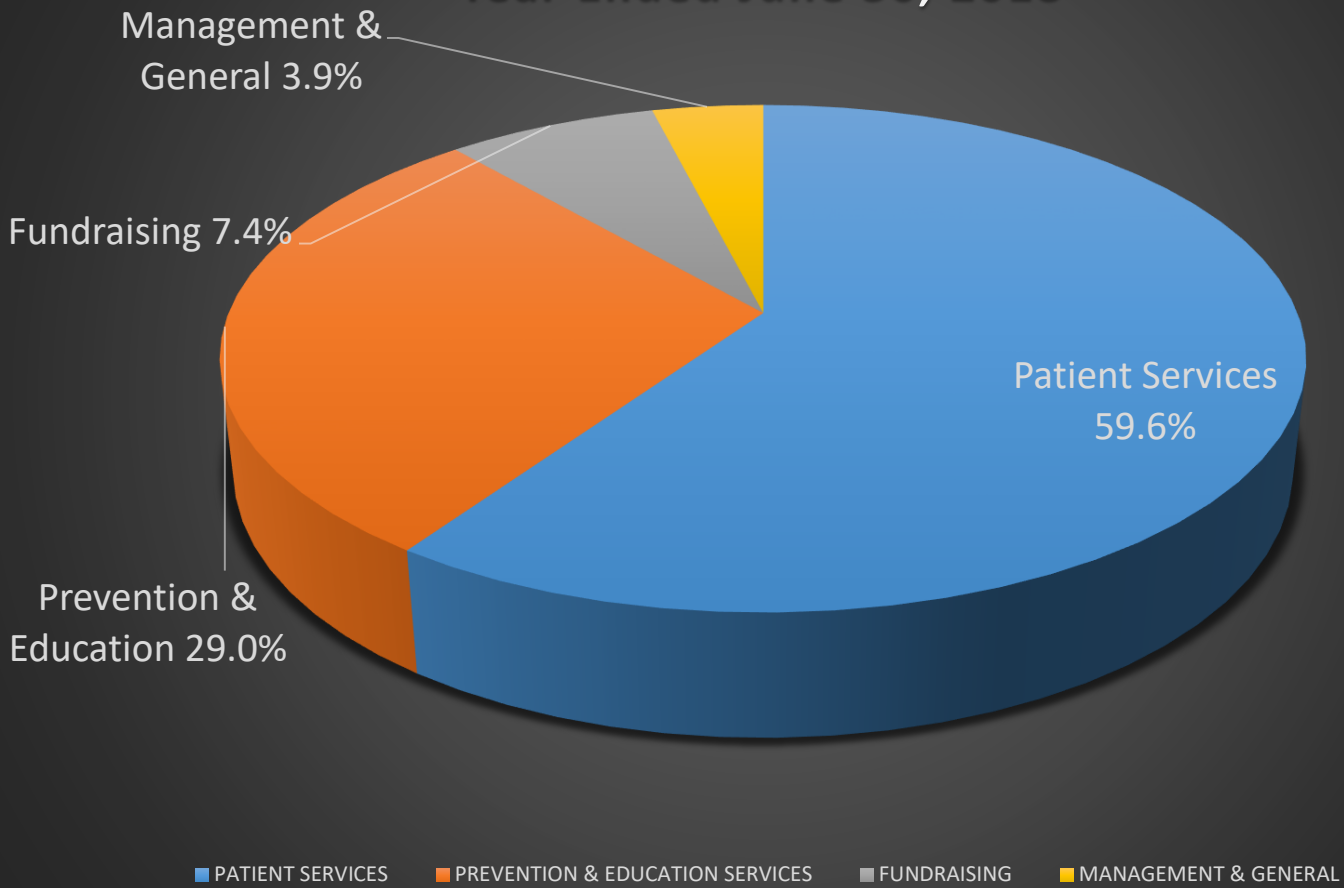
Revenue By Category Year Ended June 30, 2018



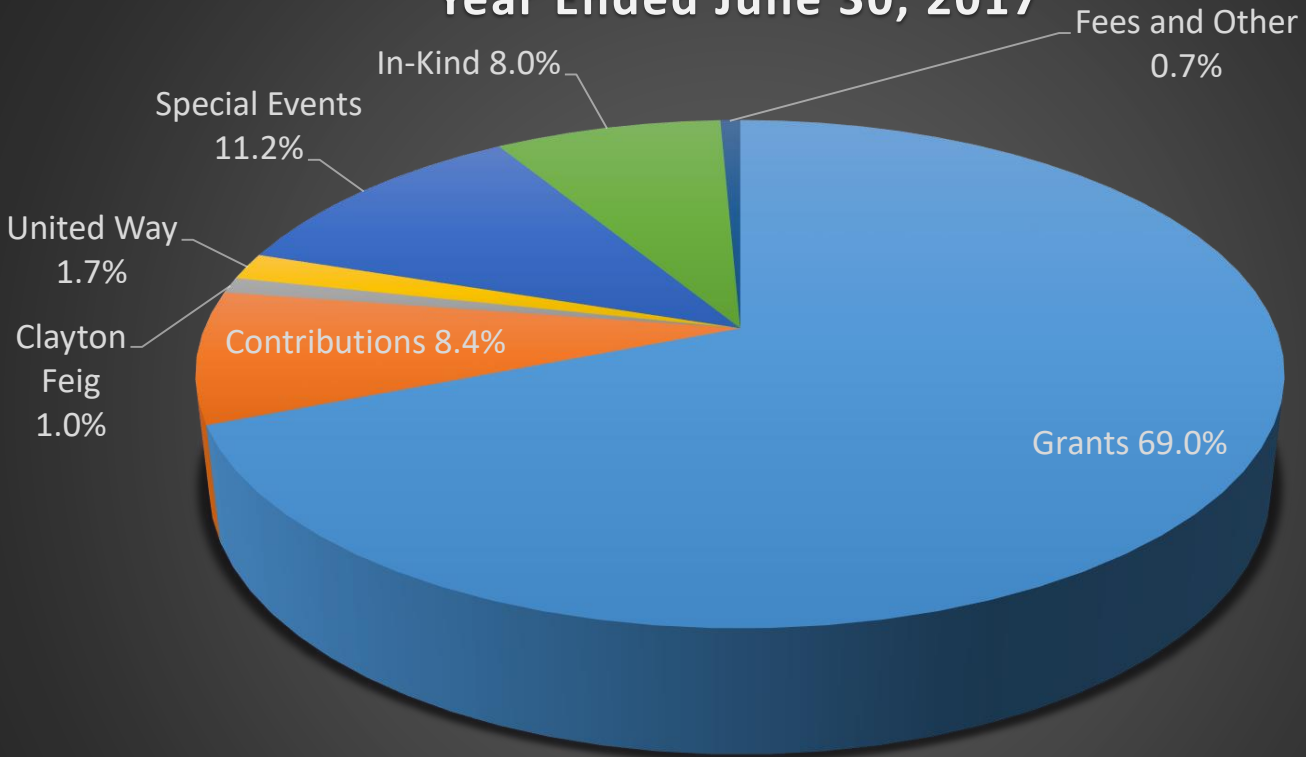
Where do the dollars Raised Go? Year Ended June 30, 2018



Expenses By Category Year Ended June 30, 2018

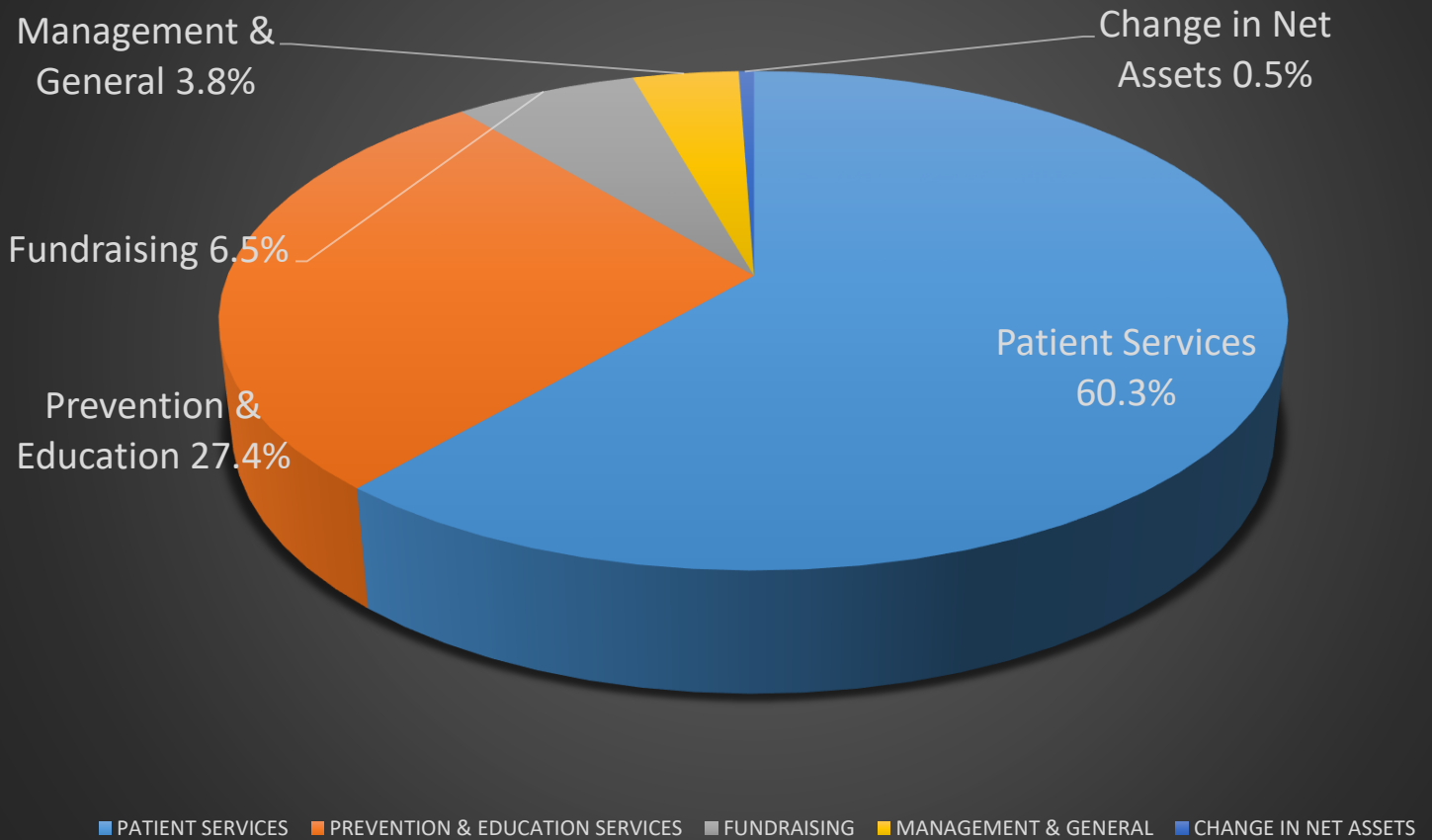


Revenue By Category Year Ended June 30, 2017



■ GRANTS ■ CONTRIBUTIONS ■ CLAYTON FEIG FUND ■ UNITED WAY ■ SPECIAL EVENTS ■ IN-KIND MEDICAL SERVICES ■ FEES & OTHER INCOME

Where do the dollars Raised Go? Year Ended June 30, 2017



Expenses By Category Year Ended June 30, 2017

