## FINANCIAL STATEMENTS AND REPORTS ON COMPLIANCE AND ON INTERNAL CONTROL

**JUNE 30, 2015 AND 2014** 

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Certified Public Accountants and Associates

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Epilepsy Foundation of Florida, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Epilepsy Foundation of Florida, Inc. (the "Organization"), a non-profit organization, which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Certified Public Accountants and Associates

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Epilepsy Foundation of Florida, Inc. as of June 30, 2015 and 2014, and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards and state financial assistance, as required by the Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations, and Chapter 10.650, Rules of the Auditor General of the State of Florida, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

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In accordance with Government Auditing Standards, we have also issued our report dated December 14, 2015, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Organization's internal control over financial reporting and compliance.

Miami, Florida

December 14, 2015

#### STATEMENTS OF FINANCIAL POSITION

#### **JUNE 30**,

		2015	 2014
ASSETS		·	
CURRENT ASSETS			
Cash and cash equivalents	\$	500,681	\$ 620,190
Pledges and other receivables		158,379	64,299
Grants receivable		2,103,318	2,291,364
Prepaid expenses		36,969	-
Total current assets		2,799,347	 2,975,853
PROPERTY AND EQUIPMENT, net		69,305	96,013
OTHER ASSETS		25,153	 23,803
Total assets	\$	2,893,805	\$ 3,095,669
LIABILITIES AND NET	ASSETS	;	
CURRENT LIABILITIES			
Accounts payable	\$	87,504	\$ 46,545
Accrued expenses		39,861	31,541
Deferred revenue		2,009,229	2,189,702
Total current liabilities		2,136,594	2,267,788
NET ASSETS			
Unrestricted		753,036	735,673
Temporarily restricted		4,175	 92,208
Total net assets		757,211	 827,881
Total liabilities and net assets	\$	2,893,805	\$ 3,095,669

#### STATEMENTS OF ACTIVITIES

#### YEARS ENDED JUNE 30,

		2015	
		Temporarily	
	Unrestricted	Restricted	Total
SUPPORT AND REVENUE	•	<b>A</b> 0 <b>7</b> 00 110	ф. о <del>7</del> 00 440
Grants	\$ -	\$ 2,798,113	\$ 2,798,113
Contributions	346,527	227,000	573,527
United Way	- 424 465	73,133	73,133
Special events, net In-kind medical services and other	431,165 588,901	-	431,165 588,901
Fees and other income	51,315	-	
Net assets released from restriction	3,186,279	(3,186,279)	51,315
Total support and revenue	4,604,187	(88,033)	4,516,154
EXPENSES	4,004,107	(00,033)	4,510,154
Patient services	3,198,694		3,198,694
Prevention and education services	796,399		796,399
Management and general	309,321		309,321
Fundraising	282,410		282,410
Total expenses	4,586,824		4,586,824
CHANGE IN NET ASSETS	17,363	(88,033)	(70,670)
BEGINNING NET ASSETS	735,673	92,208	827,881
ENDING NET ASSETS	\$ 753,036	\$ 4,175	\$ 757,211
		2014	
		2014 Temporarily	_
	Unrestricted	Temporarily	Total
SUPPORT AND REVENUE	Unrestricted		Total
SUPPORT AND REVENUE Grants	Unrestricted \$ 68,500	Temporarily Restricted	
		Temporarily	
Grants	\$ 68,500	Temporarily Restricted \$ 2,432,896	\$ 2,501,396
Grants Contributions	\$ 68,500	Temporarily Restricted  \$ 2,432,896 210,000	\$ 2,501,396 419,856
Grants Contributions United Way	\$ 68,500 209,856	Temporarily Restricted  \$ 2,432,896 210,000	\$ 2,501,396 419,856 68,908
Grants Contributions United Way Special events, net	\$ 68,500 209,856 - 267,205	Temporarily Restricted  \$ 2,432,896 210,000 68,908	\$ 2,501,396 419,856 68,908 267,205
Grants Contributions United Way Special events, net In-kind medical services and other	\$ 68,500 209,856 - 267,205 638,013	Temporarily Restricted  \$ 2,432,896 210,000	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue	\$ 68,500 209,856 - 267,205 638,013 52,852	Temporarily Restricted  \$ 2,432,896 210,000 68,908	\$ 2,501,396 419,856 68,908 267,205 638,013
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services Management and general	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794 298,631	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794 298,631
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services Management and general Fundraising	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794 298,631 180,275	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794 298,631 180,275
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services Management and general	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794 298,631 180,275 3,878,503	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794 298,631
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services Management and general Fundraising	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794 298,631 180,275	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794 298,631 180,275
Grants Contributions United Way Special events, net In-kind medical services and other Fees and other income Net assets released from restriction Total support and revenue  EXPENSES Patient services Prevention and education services Management and general Fundraising Total expenses	\$ 68,500 209,856 - 267,205 638,013 52,852 2,745,223 3,981,649 2,810,803 588,794 298,631 180,275 3,878,503	Temporarily Restricted  \$ 2,432,896 210,000 68,908 (2,745,223) (33,419)	\$ 2,501,396 419,856 68,908 267,205 638,013 52,852 - 3,948,230 2,810,803 588,794 298,631 180,275 3,878,503

#### **STATEMENT OF FUNCTIONAL EXPENSES**

#### YEAR ENDED JUNE 30, 2015

	Program Services		Supportin		
		Prevention			
	Patient	and Education	Management		
	Services	Services	and General	Fundraising	Total
Advertising	\$ 7,512	\$ 7,512	\$ 810	\$ 810	\$ 16,644
Bank and credit card fees	1,904	1,904	2,095	13,137	19,040
Computer support and supplies	57,743	28,364	11,142	4,053	101,302
Depreciation	19,575	9,616	3,778	1,374	34,343
Equipment rental and maintenance	24,563	12,066	4,742	1,723	43,094
In-kind medical services	545,326	-	-	-	545,326
Insurance	14,890	7,313	2,873	1,045	26,121
Interest	89	89	97	611	886
Marketing and development	16,258	3,640	3,883	485	24,266
Medical services	230,362	-	-	-	230,362
Meeting and travel	64,770	31,817	4,546	12,499	113,632
Occupancy	97,405	47,848	18,798	6,834	170,885
Office supplies	32,357	15,895	6,244	2,271	56,767
Other expenses	4,331	2,127	836	303	7,597
Printing and publications	33,816	1,688	16,928	32,129	84,561
Professional and contracted services	119,423	139,813	14,564	17,477	291,277
Salaries and benefits	1,801,691	450,422	211,962	185,469	2,649,544
Support groups	95,476	20,958	-	-	116,434
Telephone	31,203	15,327	6,023	2,190	54,743
Total Expenses	\$3,198,694	\$ 796,399	\$ 309,321	\$ 282,410	\$ 4,586,824

#### STATEMENT OF FUNCTIONAL EXPENSES

#### YEAR ENDED JUNE 30, 2014

	Program Services		Supporting		
		Prevention			
	Patient	and Education	Management		
	Services	Services	and General	Fundraising	Total
Advertising	\$ 963	\$ 216	\$ 230	\$ 29	\$ 1,438
Bank and credit card fees	648	648	713	4,470	6,479
Computer support and supplies	40,620	19,953	7,838	2,851	71,262
Depreciation	18,527	9,101	3,575	1,300	32,503
Equipment rental and maintenance	19,970	9,810	3,855	1,402	35,037
In-kind medical services	601,246	, -	, -	, -	601,246
Insurance	18,865	9,266	3,640	1,323	33,094
Marketing and development	41,256	9,236	9,852	1,232	61,576
Medical services	273,578	-	-	-	273,578
Meeting and travel	55,200	27,116	3,874	10,652	96,842
Occupancy	90,105	44,262	17,389	6,322	158,078
Office supplies	37,331	18,339	7,204	2,620	65,494
Other expenses	10,954	5,381	2,114	769	19,218
Printing and publications	2,565	128	1,284	2,437	6,414
Professional and contracted services	125,704	60,445	68,269	623	255,041
Salaries and benefits	1,377,395	344,348	162,046	141,791	2,025,580
Support groups	60,916	13,372	-	-	74,288
Telephone	34,960	17,173	6,748	2,454	61,335
Total Expenses	\$ 2,810,803	\$ 588,794	\$ 298,631	\$ 180,275	\$ 3,878,503

#### STATEMENTS OF CASH FLOWS

#### YEARS ENDED JUNE 30,

	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ (70,670)	\$ 69,727
Adjustments to reconcile change in net assets to net		
cash and cash equivalents provided by (used in) operating activities:		
Depreciation	34,343	32,503
Non-cash donations	588,901	638,013
Non-cash expenses	(588,901)	(638,013)
Changes in operating assets and liabilities:		
Increase in pledges and other receivables	(94,080)	(29,323)
(Increase) decrease in grants receivable	188,046	(208,702)
(Increase) decrease in prepaid expenses	(36,969)	12,436
Increase in other assets	(1,350)	-
Increase (decrease) in accounts payable	40,959	(26,073)
Increase (decrease) in accrued expenses	8,320	(2,139)
Increase (decrease) in deferred revenue	 (180,473)	 246,404
Net cash and cash equivalents provided by		 
(used in) operating activities	(111,874)	 94,833
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(7,635)	(32,737)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(119,509)	62,096
BEGINNING CASH AND CASH EQUIVALENTS	620,190	558,094
ENDING CASH AND CASH EQUIVALENTS	\$ 500,681	\$ 620,190
Supplemental disclosures of cash flow information: Interest paid	\$ 886	\$ -

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

#### NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Epilepsy Foundation of Florida, Inc. (the "Organization") is a non-profit organization and is an agency for epilepsy programs and services serving 35 of Florida's 67 counties as sponsored by the State of Florida. The Organization is also designated as the sole, independent affiliate for the State of Florida by the National Epilepsy Foundation and was designated as a grantee of the federal government to act as Patient Navigators for the Affordable Care Act in the Florida healthcare marketplace exchange.

The Organization was formed under the Laws of the State of Florida in 1971 and provides health, education and social services to persons with seizure disorders and their families. Services provided include education, preventive services, case management, medical and counseling services, information and referrals, support groups and advocacy for persons with epilepsy and their families.

The Organization formally merged with the Epilepsy Society of Northwest Florida on April 22, 2014 to enhance its services in the Pensacola region.

#### **Sole National Affiliate for Statewide Epilepsy Services**

The Organization is a statewide national affiliate and receives diverse grants from public and private foundations, the national Epilepsy Foundation, various local municipalities and United Way organizations throughout the State of Florida. The Organization is contracted by the of Florida Department of Health to provide comprehensive epilepsy services in 35 of the 67 Florida Counties, including Alachua, Baker, Bradford, Broward, Citrus, Clay, Columbia, Dixie, Duval, Escambia, Flagler, Gilchrist, Hamilton, Hernando, Indian River, Lafayette, Lake, Levy, Marion, Martin, Miami-Dade, Monroe, Nassau, Okaloosa, Okeechobee, Palm Beach, Putnam, Santa Rosa, St. Johns, St. Lucie, Sumter, Suwannee, Union, Volusia and Walton Counties.

#### **Financial Statement Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting and are presented in accordance with accounting principles generally accepted in the United States of America (U.S.).

The financial statement presentation follows the requirements of the Financial Accounting Standards Board ("FASB") in its Accounting Standards Codification ("ASC") No. 958 *Not-for-Profit Entities*. Under ASC No. 958, the Organization is required to report information regarding its financial of position and activities to three classes of net assets as follows:

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Financial Statement Presentation (Continued)

#### Unrestricted

Unrestricted net assets available for the support of current operations that are neither temporarily or permanently restricted and are not subject to any donor-imposed stipulations.

#### Temporarily Restricted

Net assets whose use by the Organization is limited by donor-imposed stipulations that either expire with the passage of time or can be fulfilled or otherwise removed by actions of the Organization pursuant to those stipulations. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction.

#### Permanently Restricted

Net assets whose use by the Organization is limited by donor-imposed stipulations that neither expire with the passage of time nor can be fulfilled or otherwise removed by actions of the Organization. The Organization had no permanently restricted net assets as of June 30, 2015 and 2014.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Organization to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, the Organization considers deposits with banks and highly liquid debt instruments purchased with original maturities of three months or less to be cash equivalents. The Organization maintains its cash and cash equivalents with high credit quality financial institutions, which at times may exceed federally insured limits.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Pledges and Other Receivables

Unconditional pledges to give cash are recognized as revenues or gains at fair value in the period the pledge is made. Pledges to be received over more than one year are measured at the present value of estimated future cash flows using the risk-free rate as of the date the receivable is recognized. Other receivables consist of amounts due from customers for provided medical services and are stated at estimated net realizable value. The Organization had no pledges to be received over more than one year as of June 30, 2015 and 2014.

#### **Grants Receivable**

Amounts reflected as grants receivable represents the difference between the net realizable value of the grants less cash receipts.

#### **Allowance for Doubtful Accounts**

The Organization periodically reviews pledges and other receivables and grants receivable and provides an allowance for accounts which may become uncollectible. The allowance is based on prior years' experience and management's analysis of specific pledges, grants, and other receivables made. At June 30, 2015 and 2014, management considered the pledges and other receivables and grants receivable to be fully collectible within the current accounting period and no allowance for doubtful accounts was considered necessary.

#### Revenue Recognition/Deferred Revenue

It is the policy of the Organization to record the grant revenue at the time of award and defer the unexpended portion until earned. Grants restricted for operating purposes are deemed to be earned and reported as revenue when the Organization has incurred expenditures in compliance with specific restrictions.

#### **Support**

The Organization is dependent upon public and governmental support for its operations. The amount and timeliness in which the support from fundraising events and governmental agencies is collected is essential to meet the normal cash flow needs of the Organization. Grant revenue is recognized when earned in accordance with the terms of the grant.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Support** (Continued)

Contributions are recognized when the donor makes what is, in substance, a promise to give to the Organization that is unconditional. Grants and contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. Contributions for which donors have not stipulated restrictions or donor restricted contributions whose restrictions are met in the same accounting period are reported as unrestricted support.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restriction. Contributed services are reported at fair value in the financial statements for voluntary donations of services when those services (1) create or enhance nonfinancial assets or (2) require specialized skills provided by individuals possessing those skills and would be typically purchased if not provided by donation. The value of donated services has been recorded only for those services for which a clear measurable basis is available. However, many other individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services.

The majority of donated professional services include doctor and specialist visits, medical tests and scans, blood testing, other related medical services and consulting services. The value of donated in-kind medical services is determined by the difference between (1) the doctors' standard billing rates and the number of medical tests at standard billing rates and (2) the negotiated prices that the Organization actually pays, multiplied by the actual number of visits or medical tests performed. In-kind consulting services is determined by the actual number of hours incurred at the consultant's standard billing rates. These services have been recorded in the accompanying statements of activities as in-kind medical services and other. The amount of in-kind donated medical services and other amounted to approximately \$589,00 and \$638,000 for the years ended June 30, 2015 and 2014, respectively.

#### **Functional Allocation of Expenses**

Identifiable expenditures made in direct fulfillment of the Organization's expressed goals are classified as patient services or prevention and educational services. The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain common expenses have been allocated among the programs and supporting services benefitted based upon management's estimate of factors such as time spent or space utilized.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Property and Equipment**

Property and equipment and significant improvements thereto are recorded at cost. Expenditures for repairs and maintenance are charged to expense as incurred. Donated property and equipment are recorded at fair value at the date of donation. Expenditures for property and equipment in excess of \$1,000 are capitalized; the fair value of donated property and equipment is capitalized and recorded as contributions. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Property and equipment donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted support.

Property and equipment is depreciated using the straight-line method over the estimated useful lives of the assets, ranging from three to ten years. Upon the sale or disposition, the related costs and accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in the statement of activities.

#### **Income Taxes**

The Internal Revenue Service has determined that the Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements reflect no provision for income taxes and are subject to audit by federal tax authorities. Management is not aware of any activities that would jeopardize the Organization's exempt status.

#### **Fair Value of Financial Instruments**

At June 30, 2015 and 2014, the carrying values of cash and cash equivalents, pledges and other receivables, grants receivable, prepaid expenses, other assets, accounts payable, accrued expenses, and deferred revenue approximate fair value because of the short-term maturities of these instruments.

#### <u>Advertising</u>

Advertising expenses are charged to expense as incurred.

#### **Reclassifications**

Certain amounts in the June 30, 2014 financial statements have been reclassified to conform to the June 30, 2015 presentation.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

## NOTE 1 - NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Subsequent Events**

The Organization has evaluated subsequent events and transactions for potential recognition and disclosure in the financial statements through December 14, 2015, the date the financial statements were available to be issued.

#### NOTE 2 - RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets consisted of the following at June 30:

	2015	2014
Epilepsy Foundation National African American and Hispanic Program	\$ -	\$ 1,667
Epilepsy Foundation National Awareness Program Epilepsy Foundation National Collaborative Lead	3,375	-
Program	-	5,666
Epilepsy Foundation National School Nursing Project	800	1,333
Esman Foundation, Inc.	-	34,375
Lundbeck Foundation, Inc.	-	20,000
Peacock Foundation, Inc.	-	16,667
Studio E		<u> 12,500</u>
	<u>\$ 4,175</u>	<u>\$ 92,208</u>

#### NOTE 3 - CONCENTRATION CREDIT RISK

Financial instruments which potentially subject the Organization to concentration of credit risk consist principally of cash and unsecured receivables. The Organization's ability to collect its receivables is dependent on economic conditions and the financial condition of its customers and grantor agencies. The Organization has not experienced losses related to its receivables.

The Organization maintains its cash deposits with creditworthy, high quality financial institutions. At times cash balances may temporarily exceed the Federal Deposit Insurance Coverage insurance limit of \$250,000. At June 30, 2015 and 2014, the Organization's uninsured cash balances totaled approximately \$318,000 and \$355,000, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

#### NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment comprises the following:

	June 30, <u>2015</u>	June 30, <u>2014</u>
Office equipment	\$212,309	\$209,522
Furniture and fixtures	71,042	66,194
Leasehold improvements	<u>5,850</u>	<u>5,850</u>
	289,201	281,566
Less: accumulated depreciation	( <u>219,896</u> )	( <u>185,553</u> )
Total property and equipment	<u>\$ 69,305</u>	<u>\$ 96,013</u>

#### NOTE 5 - LINE OF CREDIT

At June 30, 2015 and 2014, the Organization has a revolving line of credit totaling \$200,000 available for working capital purposes that bears interest at 4.5%. This line of credit bears interest at the greater of a floor rate of 4.5% or a floating interest rate of prime plus .25%. The line of credit matures in July 2016 and is renewable annually under the line of credit agreement. There were no outstanding borrowings on the line of credit as of June 30, 2015 and 2014.

#### NOTE 6 - COMMITMENTS

#### **Operating Leases**

The Organization is obligated under separate non-cancellable operating leases for office equipment and space expiring at various dates through 2018. Total minimum rental payments under these non-cancellable operating leases are as follows:

Years ending June 30,		
2016	\$	90,000
2017		84,000
2018	_	18,000
	\$	192,000

In addition, the Organization leases certain office space on a month to month basis. Included in occupancy in the accompanying statements of functional expenses, is rent expense of approximately \$171,000 and \$151,000 for the years ended June 30, 2015 and 2014, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

#### NOTE 7 - CONTINGENCIES

Financial awards from federal, state and local government entities in the form of grants are subject to audit by the respective governmental agencies. The possible disallowance by the governmental agencies of any item charged to the program or request for the return of any unexpended funds cannot be determined at this time. Accordingly, no provision for any liability that may result has been made in the financial statements.

#### NOTE 8 - ECONOMIC DEPENDENCE

The Organization provides its program services with funds primarily received from federal, state and local governments. A significant reduction in the level of this funding, if this were to occur, may have an adverse effect on the Organization's programs and activities.

At June 30, 2015 and 2014, grants receivable from contracts with governmental entities were approximately 96% of total grants receivable. Revenues received under contracts with governmental entities represented approximately 64% and 62% of the Organization's total support and revenue for the years ended June 30, 2015 and 2014, respectively.

#### **NOTE 9 - RETIREMENT PLAN**

Effective July 1, 2006, the Organization established a 403(b) plan where employees are eligible to participate upon completing one year of service and are age twenty-one or older. The Organization matches three percent of employee annual compensation. The employees become fully vested after completing their sixth year of service. The Organization's matching contribution expense for the years ended June 30, 2015 and 2014 was approximately \$20,200 and \$16,500, respectively.

#### NOTE 10 - UNITED WAY SUPPORT AND REVENUE

Individual United Way agency support and revenue is comprised as follows:

	June 30, <u>2015</u>	June 30, <u>2014</u>
United Way of Miami-Dade County, Inc. United Way of Palm Beach County, Inc.	\$ 46,658 18,000	\$ 46,683 18,000
United Way of Escambia County, Inc.	4,250	-
United Way of Martin County, Inc.	4,225	4,225
Total	<u>\$73,133</u>	<u>\$68,908</u>



# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE YEAR ENDED JUNE 30, 2015

GRANTOR / PROGRAM TITLE	CFDA/ CFSA	CONTRACT / GRANT NUMBER	EXPENDITURES	TRANSFERS TO SUBRECIPIENTS
FEDERAL GOVERNMENT				
U.S. Department of Health and Human Services				
Support Navigators	93.750	1 NAVCA130087-01-00	\$ 83,203	\$ -
Support Navigators	93.332	1 NAVCA140155-01-01	653,456	-
Refugee Services	93.576	XK003	31,875	-
Total - U.S. Department of Health and Human Services			768,534	
STATE OF FLORIDA				
Department of Health Epilepsy Services Program - Patient Services and Prevention and Education	64.036	COHA4	1,964,372	
Total – Department of Health			1,964,372	
TOTAL EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE			\$ 2,732,906	\$ -

## NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND STATE FINANCIAL ASSISTANCE

#### FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards and State Financial Assistance ("the Schedule") presents the activity of all federal and state award programs of Epilepsy Foundation of Florida, Inc. (the "Organization") for the year ended June 30, 2015.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying Schedule of Expenditures of Federal Awards and State Financial Assistance is presented on the accrual basis of accounting. The information in the Schedule is presented in accordance with the requirements of Office of Management and Budget (OMB) Circular A–133, *Audits of States, Local Governments, and Non-Profit Organizations*, and Chapter 10.650, Rules of the State of Florida of the Auditor General. Therefore, some amounts presented in these schedules may differ from amounts presented in, or used in the preparation of, the general purpose financial statements.

#### NOTE 3 - SCOPE OF AUDIT PURSUANT TO THE FEDERAL AND STATE SINGLE AUDIT ACTS

All federal and state grant operations of the Organization are included in the scope of the Federal Single Audit Act and the Florida Single Audit Act. The Federal Single Audit was performed in accordance with the provisions of OMB Circular A-133, and The Florida Single Audit was performed in accordance with the provisions of the *Department of Financial Services*' State Projects Compliance Supplement. Compliance testing of all requirements, as described in OMB Circular A-133 Compliance Supplement and the State Projects Compliance Supplement, was performed for the grant programs noted in the accompanying Schedule of Expenditures of Federal Awards and State Financial Assistance.

#### **NOTE 4 - CONTINGENCY**

The grants revenue amount received is subject to audit and adjustment. If any expenditure is disallowed by the grantor agency as a result of such an audit, any claim for the reimbursement to the grantor agency would become a liability of the Organization. In the opinion of management, all grant expenditures are in compliance with the terms of the grant agreements and applicable state laws and regulations.

Certified Public Accountants and Associates

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors of Epilepsy Foundation of Florida, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Epilepsy Foundation of Florida, Inc. (the "Organization") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 14, 2015.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Certified Public Accountants and Associates

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Miami, Florida

December 14, 2015

Pinchasik Gelen Muskat Stein, LLC

Certified Public Accountants and Associates

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND STATE PROJECT AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133, AND CHAPTER 10.650, RULES OF THE AUDITOR GENERAL OF THE STATE OF FLORIDA

To the Board of Directors of Epilepsy Foundation of Florida, Inc.

#### Report on Compliance for Each Major Federal Program and State Project

We have audited Epilepsy Foundation of Florida, Inc.'s (the "Organization") compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* and the requirements described in the *Department of Financial Services*' State Projects Compliance Supplement that could have a direct and material effect on each of the Organization's major federal programs and state projects for the year ended June 30, 2015. The Organization's major federal programs and state projects are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs and state projects.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs and state projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; OMB Circular A–133, *Audits of States, Local Governments, and Non-Profit Organizations*; and Chapter 10.650, Rules of the Auditor General of the State of Florida. Those standards, OMB Circular A–133 and Chapter 10.650, require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program or state project occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program and state project. However, our audit does not provide a legal determination of the Organization's compliance.

Certified Public Accountants and Associates

#### Opinion on Each Major Federal Program and State Project

In our opinion, Epilepsy Foundation of Florida, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs and state projects identified in the summary of auditor's results section in the accompanying schedule of findings and guestioned costs for the year ended June 30, 2015.

#### **Report on Internal Control Over Compliance**

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program and state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and state project and to test and report on internal control over compliance in accordance with OMB Circular A-133, and Chapter 10.650, Rules of the Auditor General of the State of Florida, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program or state project on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a major federal program or state project will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a major federal program or state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133 and Chapter 10.650, Rules of the Auditor General of the State of Florida. Accordingly, this report is not suitable for any other purpose. Pinchasik Gelen Wuskat Stein, LLC

Miami, Florida December 14, 2015

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS – FEDERAL PROGRAMS AND STATE PROJECTS

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS – FEDERAL PROGRAMS AND STATE PROJECTS

#### YEAR ENDED JUNE 30, 2015

#### **SECTION I - SUMMARY OF AUDITOR'S RESULTS**

#### **Financial Statements**

Type of auditor's report issued:	Unqualified
Internal control over financial reporting:	
<ul> <li>Material weakness(es) identified?</li> </ul>	yes <u>X</u> no
<ul> <li>Significant deficiency(ies) identified that are not considered to be material weaknesses?</li> </ul>	yes <u>X</u> none reported
Instances of noncompliance material to financial statements noted?	yes <u>X</u> no
Federal Awards and State Projects	
Type of auditor's report issued on compliance for major federal programs and state projects:	Unqualified
Internal control over major federal programs and state projects:	
<ul> <li>Material weakness(es) identified?</li> </ul>	yes <u>X</u> no
<ul> <li>Significant deficiency(ies) identified that are not considered to be material weaknesses?</li> </ul>	yes <u>_X</u> no
Any audit findings disclosed that are required to be reported in accordance with the OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations or Chapter 10.650, Rules of the Auditor General of The State of Florida?	yes <u>_X</u> _ no

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS – FEDERAL PROGRAMS AND STATE PROJECTS

#### YEAR ENDED JUNE 30, 2015

#### **SECTION I - SUMMARY OF AUDITOR'S RESULTS (Continued)**

Federal Awarding Agency	CFDA Number Year
Programs tested as major federal programs included:	
<u>Department of Health and Human Services</u> Support Navigators Support Navigators	93.750 2013-2014 93.332 2014-2015
Dollar threshold used to distinguish between type A and Type B federal programs:	<u>\$300,000</u>
Auditee qualified as low-risk auditee pursuant to OMB Circular A-133:	X yesno
State Projects	CSFA Number Year
Programs tested as major state projects included:	
<u>Department of Health</u> Epilepsy Services Programs - Direct Client Services and Prevention and Education Services	64.036 2014-2015
Dollar threshold used to distinguish between type A and Type B state projects:	<u>\$300,000</u>

#### **SECTION II - FINANCIAL STATEMENTS FINDINGS**

#### **REPORTABLE CONDITIONS**

The audit disclosed no matters that are reportable for the current year.

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS – FEDERAL PROGRAMS AND STATE PROJECTS

#### YEAR ENDED JUNE 30, 2015

### SECTION III - FINDINGS AND QUESTIONED COSTS - FEDERAL PROGRAMS AND STATE PROJECTS

#### REPORTABLE CONDITIONS

The audit disclosed no matters that are reportable for the current year.

#### **SECTION IV - OTHER ISSUES**

- 1. No management letter was issued.
- 2. No Summary Schedule of Prior Audit Findings is required because there were no prior audit findings to federal awards programs or state financial assistance projects.
- 3. No corrective action plan is required because there were no findings required to be reported under the Federal OMB Circular A-133 Compliance Supplement or the Florida Department of Financial Services' State Project Compliance Supplement.